

Balance Sheet

The Stock Exchange Dramatic and Operatic Society As at 31 December 2016

| | 31 DEC 2016 | 31 DEC 2015 |
|---|----------------|----------------|
| Fixed Assets | | |
| Tangible Assets | 2,041 | - |
| Total Fixed Assets | 2,041 | - |
| Current Assets | | |
| Debtors | | |
| Trade Debtors | 225 | 779 |
| Rates Overpayment | 26,183 | - |
| Prepayments and accrued income | | |
| Bridewell Pre-Payment | - | 16,875 |
| Prepayments | 9,573 | 9,662 |
| Accrued Income | 7,130 | - |
| Total Prepayments and accrued income | 16,702 | 26,537 |
| Total Debtors | 43,111 | 27,315 |
| Cash at bank and in hand | 458,399 | 463,083 |
| Total Current Assets | 501,509 | 490,398 |
| Creditors: amounts falling due within one year | | |
| Accruals for grants payable | 2,500 | 2,878 |
| Trade Creditors | 5,944 | 3,772 |
| Accruals | 4,769 | 3,610 |
| Deffered Income | - | 1,099 |
| Total Creditors: amounts falling due within one year | 13,214 | 11,359 |
| Net Current Assets (Liabilities) | 488,296 | 479,039 |
| Total Assets less Current Liabilities | 490,337 | 479,039 |
| Net Assets | 490,337 | 479,039 |
| Capital and Reserves | | |
| Current Year Earnings | 11,298 | 22,484 |
| Retained Earnings | 479,039 | 456,555 |
| Total Capital and Reserves | 490,337 | 479,039 |

Statement of Financial Activity

The Stock Exchange Dramatic and Operatic Society For the year ended 31 December 2016

| | 2016 | 2015 |
|---|----------------|----------------|
| Incoming Resources | | |
| Donations & Legacies | 112,149 | 41,697 |
| Charitable Activities | | |
| Membership Fees | 7,644 | 6,264 |
| Class / Workshop / Show Fees | | |
| Audition Fees | 1,280 | 1,450 |
| Workshop/Class Fees | 4,388 | 3,537 |
| Participation Fees | 3,205 | 2,895 |
| Total Class / Workshop / Show Fees | 8,873 | 7,882 |
| Ticket / Programme Sales | | |
| Programme Sales | 1,478 | 1,102 |
| Ticket Sales | 91,036 | 66,426 |
| Total Ticket / Programme Sales | 92,514 | 67,527 |
| Other | 4,961 | 2,087 |
| Total Charitable Activities | 113,992 | 83,761 |
| Total Incoming Resources | 226,141 | 125,458 |
| Resources Expended | | |
| Production Costs | 93,495 | 73,401 |
| Rehearsal & Build Space | | |
| Rates | 95,135 | 14,754 |
| Cleaning | 697 | 275 |
| Space Hire - Workshops/Classes | 2,892 | 3,042 |
| Additional Rehearsal Space | 972 | 856 |
| Total Rehearsal & Build Space | 99,696 | 18,927 |
| Donations Made | 2,500 | 4,007 |
| Other | | |
| Administration Costs | 443 | 560 |
| Card Processing | 2,538 | 1,491 |
| Equipment purchase & Depreciation | 2,751 | 244 |
| Repairs & Maintenance | 2,594 | 576 |
| Waste Disposal | 3,085 | 85 |
| Insurance - Society | 1,728 | 614 |
| Society Marketing / Newsletter | 1,360 | 1,671 |
| Misc | 4,653 | 1,397 |
| Total Other | 19,152 | 6,640 |
| Total Resources Expended | 214,843 | 102,974 |
| Movement in Funds | 11,298 | 22,484 |

Shows Profit / Loss

| | Pornography | Love Perfect Change | Such Stuff | Reefer Madness | Whose Life | London Road | Frenemies | Ritual Slaughter | One Man | Candide |
|----------------------------|---------------|------------------------|----------------|----------------|---------------|----------------|---------------|------------------|---------------|----------------|
| Income | | | | | | | | | | |
| Audition Fees | £200 | £200 | £95 | £175 | £60 | £95 | £85 | £0 | £200 | £75 |
| Donations Recieved | £0 | £0 | £0 | £0 | £0 | £0 | £0 | £0 | £0 | £0 |
| Participation Fees | £305 | £440 | £360 | £30 | £0 | £520 | £180 | £180 | £270 | £920 |
| Programme Sales | £153 | £82 | £257 | £168 | £53 | £224 | £2 | £84 | £113 | £327 |
| Sales | £0 | £0 | £0 | £0 | £0 | £0 | £465 | £0 | £0 | £0 |
| Ticket Sales | £5,471 | £9,234 | £21,878 | £7,316 | £3,893 | £12,391 | £4,733 | £2,662 | £8,142 | £15,186 |
| Total Income | £6,130 | £9,956 | £22,590 | £7,690 | £4,005 | £13,229 | £5,464 | £2,926 | £8,725 | £16,508 |
| Less Cost of Sales | | | | | | | | | | |
| AV | £0 | £0 | £0 | £0 | £0 | £1,381 | £0 | £0 | £0 | £0 |
| Band | £0 | £728 | £0 | £750 | £0 | £2,250 | £0 | £0 | £169 | £4,850 |
| Charity Donation | £354 | £962 | £0 | £0 | £0 | £0 | £0 | £0 | £0 | £0 |
| Contingency | £0 | £81 | £567 | £64 | £21 | £210 | £0 | £15 | £90 | £121 |
| Costumes | £0 | £107 | £561 | £868 | £221 | £587 | £67 | £58 | £1,016 | £757 |
| Gala Night | £119 | £140 | £36 | £185 | £132 | £237 | £0 | £53 | £181 | £249 |
| License & Parts | £10 | £242 | £291 | £372 | £0 | £1,037 | £0 | £0 | £0 | £493 |
| Lighting | £1,028 | £208 | £1,894 | £750 | £0 | £538 | £0 | £200 | £0 | £1,723 |
| Makeup | £0 | £0 | £10 | £31 | £0 | £0 | £0 | £21 | £45 | £0 |
| Marketing - Show | £610 | £331 | £289 | £398 | £239 | £789 | £102 | £254 | £381 | £383 |
| Props | £88 | £24 | £613 | £24 | £100 | £464 | £49 | £46 | £353 | £67 |
| Rights | £540 | £1,363 | £1,354 | £1,201 | £562 | £1,620 | £0 | £554 | £641 | £2,697 |
| Set | £87 | £676 | £6,060 | £1,327 | £308 | £1,420 | £299 | £497 | £869 | £873 |
| Sound | £0 | £0 | £1,283 | £1,751 | £10 | £3,420 | £81 | £10 | £498 | £6,380 |
| Transport | £90 | £128 | £1,173 | £180 | £228 | £210 | £48 | £50 | £199 | £153 |
| Venue Hire | £1,688 | £1,688 | £2,367 | £1,736 | £1,688 | £3,375 | £2,035 | £1,688 | £1,748 | £3,375 |
| Waste Disposal | £0 | £0 | £288 | £0 | £0 | £0 | £0 | £0 | £0 | £0 |
| Total Cost of Sales | £4,614 | £6,679 | £16,787 | £9,636 | £3,507 | £17,538 | £2,682 | £3,446 | £6,190 | £22,120 |
| Gross Profit | £1,515 | £3,277 | £5,803 | -£1,946 | £498 | -£4,309 | £2,783 | -£520 | £2,535 | -£5,612 |

Show Sales Statistics

| | Income | Expenditure | Profit/(Loss) | | | | | | | | |
|---------------------|------------------|------------------|-------------------|------------------|--------------|-------------|------------------|-------------------|-----------------|------------------------|--|
| | | | | Sales | Tickets Sold | No of Perfs | Tickets Per Perf | Mean Ticket Price | Programme Sales | Prog Income per Ticket | |
| Shows | | | | | | | | | | | |
| Pornography | 6130 | 4,614 | 1,515 | £5,471 | 437 | 6 | 73 | 12.52 | £153 | 0.35 | |
| Love Perfect Change | 9956 | 6,679 | 3,277 | £9,234 | 589 | 6 | 98 | 15.68 | £82 | 0.14 | |
| Such Stuff | 22590 | 16,787 | 5,803 | £21,878 | 1449 | 13 | 111 | 15.10 | £257 | 0.18 | |
| Reefer Madness | 7690 | 9,636 | (1,946) | £7,316 | 489 | 6 | 82 | 14.96 | £168 | 0.34 | |
| Whose Life | 4005 | 3,507 | 498 | £3,893 | 314 | 6 | 52 | 12.40 | £53 | 0.17 | |
| London Road | 13229 | 17,538 | (4,309) | £12,391 | 954 | 11 | 87 | 12.99 | £224 | 0.23 | |
| Frenemies | 5464 | 2,682 | 2,783 | | | | | | | | |
| Ritual Slaughter | 2926 | 3,446 | (520) | £2,662 | 297 | 6 | 50 | 8.96 | £84 | 0.28 | |
| One Man Two Guvnors | 8725 | 6,190 | 2,535 | £8,142 | 626 | 6 | 104 | 13.01 | £113 | 0.18 | |
| Candide | 16508 | 22,120 | (5,612) | £15,186 | 1030 | 11 | 94 | 14.74 | £327 | 0.32 | |
| Total Shows | 97,221.13 | 93,197.11 | 4,024 | 86,171.10 | 6185 | 71 | 87 | 13.93 | £1,461 | 0.24 | |
| 2015 | 74,239.45 | 77,158.77 | (2,919) | 66,215.55 | 4870 | 56 | 87 | 13.60 | 1101.9 | 0.32 | |
| 2014 | 84,507.06 | 82,003.58 | 2,503.48 | 75,522.94 | 5134 | 58 | 89 | 14.71 | 1271.07 | 0.25 | |
| 2013 | 72,044.67 | 65,981.59 | 6,063.08 | 64,924.80 | 4868 | 55 | 89 | 13.34 | 1391.38 | 0.29 | |
| 2012 | 82,149.00 | 88,516.00 | (6,367.00) | 69,731.00 | 5525 | 69 | 80 | 12.62 | 1634.81 | 0.30 | |
| 2011 | 87,631.00 | 71,824.00 | 15,807.00 | 77,761.00 | 5670 | 56 | 101 | 13.71 | 1274.19 | 0.22 | |